## Maplewood

## March 2015 Market Snapshot

										<b>Total Assess-</b>	
Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
1	22 Rynda Road	Tudor	3	1.1	12	\$439,000	\$439,000	\$50,500	11.50%	\$324,600	0.16
2	235 Franklin Avenue	Colonial	3	1.0	101	\$165,000	\$149,900	\$143,000	95.40%	\$217,500	0.66
3	33 Tuscan Street	Colonial	3	1.1	32	\$229,900	\$229,900	\$215,000	93.52%	\$213,700	1.01
4	465-73 Valley Street	HighRise	2	2.0	82	\$269,900	\$269,900	\$250,000	92.63%	\$147,800	1.69
5	157 Franklin Avenue	Colonial	4	1.1	23	\$294,900	\$294,900	\$290,000	98.34%	\$220,900	1.31
6	71 Franklin Avenue	Col <mark>onial</mark>	4	2.0	85	\$335,900	\$319,900	\$310,000	96.91%	\$337,300	0.92
7	23 Oberlin Street	Col <mark>onial</mark>	3	1.1	33	\$349,900	\$349,900	\$345,000	98.60%	\$466,600	0.74
8	33 Menzel Avenue	Col <mark>onial</mark>	4	2.0	16	\$335,000	\$335,000	\$ <mark>351,000</mark>	104.78%	\$197,500	1.78
9	203 Franklin Avenue	Colonial	4	1.1	24	\$369,000	\$369,000	\$365,000	98.92%	\$225,000	1.62
10	17 Burr Road	Col <mark>onial</mark>	4	1.1	24	\$375,000	\$375,000	\$376,000	100.27%	\$446,800	0.84
11	138 Oakland Road	Col <mark>onial</mark>	3	1.1	75	\$399,000	\$399,000	\$387,000	96.99%	\$486,800	0.79
12	50 Broadview Avenue	Colonial	4	1.1	99	\$415,000	\$415,000	\$395,000	95.18%	\$303,800	1.30
13	64-66 Broadview Avenue	Col <mark>onial</mark>	3	1.1	17	\$429,000	\$429,000	\$417,500	97.32%	\$266,300	1.57
14	10 Midland Boulevard	Col <mark>onial</mark>	4	1.0	10	\$ <mark>425,0</mark> 00	\$425,000	\$465,500	109.53%	\$375,400	1.24
15	649 Valley Street	Col <mark>onial</mark>	3	2.0	73	\$500,000	\$5 <mark>00,00</mark> 0	\$515,000	103.00%	\$338,800	1.52
16	42007 Forest Road	Ran <mark>chRas</mark>	4	3.0	14	\$ <mark>49</mark> 9,900	\$49 <mark>9,9</mark> 00	\$527,000	105.42%	\$411,800	1.28
17	28 Norfolk Avenue	Colonial	3	2.1	9	\$549,000	\$549,000	\$550,000	100.18%	\$491,100	1.12
18	80 Claremont Avenue	Colonial	4	2.1	82	\$659,000	\$629,000	\$605,000	96.18%	\$549,200	1.10
19	508 Richmond Avenue	Colonial	4	3.0	107	\$650,000	\$625,000	\$615,000	98.40%	\$549,900	1.12
20	616 S Orange Avenue 8K	HighRise	2	2.0	0	\$650,000	\$650,000	\$650,000	100.00%	\$419,900	1.55

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Not intended to solicit a property already listed.

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Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assess- ment	SP:AV
21	30 Lancaster Avenue	Colonial	4	2.1	14	\$590,000	\$590,000	\$660,800	112.00%	\$529,900	1.25
22	21 Ridgewood Terrace	Colonial	5	3.1	73	\$825,000	\$775,000	\$700,000	90.32%	\$655,400	1.07
23	40 Collinwood Road	Colonial	4	2.0	17	\$679,000	\$679,000	\$701,000	103.24%	\$556,700	1.26
24	78 Oakview Avenue	Colonial	4	2.2	10	\$699,000	\$699,000	\$751,000	107.44%	\$470,500	1.60
25	47 Park Road	Colonial	6	3.2	17	\$1,295,000	\$1,295,000	\$1,150,000	88.80%	\$804,900	1.43
	AVERAGE				42	\$497,096	\$491,652	\$471,412	95.79%		1.20

#### "ACTIVE" LISTINGS IN MAPLEWOOD

Number of Units: 61

Average List Price: \$472,883

Average Days on Market: 62

#### "UNDER CONTRACT" LISTINGS IN MAPLEWOOD

Number of Units: 79

Average List Price: \$501,735

Average Days on Market: 40

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Maplewood 2015 Year to Date Market Trends

	Maplewood 2010 Teal to Date Market Hellas												
	January	February	March	- April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	31	50	42	<u> </u>	<u> </u>				<u> </u>				41
List Price	\$486,629	\$609,528	\$491,652										\$525,592
Sales Price	\$486,306	\$597,344	\$471,412						,			'	\$513,412
Sales Price as a % of List Price	100.26%	96.75%	95.79%		!				<u> </u>				97.35%
Sales Price to Assessed Value	1.21	1.21	1.20										1.21
# Units Sold	17	18	25	<u> </u>	<u> </u>				<u> </u>				60
Active Listings	51	51	61						<u> </u>			, , , , , , , , , , , , , , , , , , ,	54
Under Contracts	60	63	79										67

### Flashback! YTD 2014 vs YTD 2015

	2014	2015	% Change
Days on Market	55	41	-24.53%
Sales Price	\$433,260	\$513,412	18.50%
Sales Price as a			
% of List Price	97.64%	97.35%	-0.29%



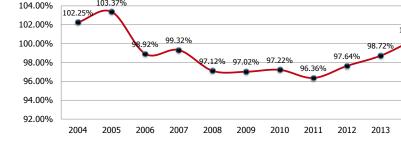
	2014	2015	% Change
# Units Sold	34	60	76.47%
Active Listings	63	61	-3.17%
Under Contracts	80	79	-1.25%

Maplewood Monthly Market Trends

2004-2013 Sales Price to List Price Ratios

#### Maplewood Yearly Market Trends







#### Average Days on Market 80 68 68 70 60 Days on 50 40 30 20

103.37%



100.43%

2014