## Millburn

## August 2015 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | al Assessment | SP:AV |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 206 Main Street | TwnIntUn | 1 | 1.0 | 30 | \$269,000 | \$269,000 | \$250,000 | 92.94\% | \$210,900 | 1.19 |
| 2 | 112 Myrtle Avenue | Colonial | 3 | 1.0 | 322 | \$399,900 | \$399,000 | \$380,000 | 95.24\% | \$396,300 | 0.96 |
| 3 | 270 C Main Street | OneFloor | 2 | 1.0 | 15 | \$429,000 | \$429,000 | \$425,000 | 99.07\% |  |  |
| 4 | 21 Rahway Road | Colonial | 3 | 1.1 | 28 | \$600,000 | \$600,000 | \$540,000 | 90.00\% | \$576,200 | 0.94 |
| 5 | 736 Ridgewood Road | Colonial | 3 | 2.1 | 14 | \$575,000 | \$575,000 | \$585,000 | 101.74\% | \$500,600 | 1.17 |
| 6 | 21 Eedgewood Terrace | CapeCod | 3 | 2.0 | 15 | \$599,000 | \$599,000 | \$620,000 | 103.51\% | \$464,500 | 1.33 |
| 7 | 44 Whittingham Terrace | Colonial | 3 | 1.2 | 12 | \$699,000 | \$699,000 | \$720,000 | 103.00\% | \$585,800 | 1.23 |
| 8 | 28 Edgewood Terrace | Colonial | 4 | 3.1 | 32 | \$825,000 | \$775,000 | \$800,000 | 103.23\% | \$645,800 | 1.24 |
| 9 | 131 Greenwood Drive | Colonial | 3 | 2.1 | 18 | \$888,000 | \$888,000 | \$900,000 | 101.35\% | \$674,300 | 1.33 |
| 10 | 2 Gilbert Place | Colonial | 4 | 3.1 | 46 | \$999,000 | \$974,999 | \$925,000 | 94.87\% | \$707,500 | 1.31 |
| 11 | 39 Old Short Hills Road | Victrian | 5 | 3.1 | 36 | \$1,279,000 | \$1,279,000 | \$1,195,000 | 93.43\% | \$656,800 | 1.82 |
| 12 | 53 Linden Street | Victrian | 5 | 3.1 | 9 | \$1,475,000 | \$1,475,000 | \$1,525,000 | 103.39\% | \$699,600 | 2.18 |
|  | 152 Sagamore Road | Colonial | 7 | 7.1 | 1 | \$2,295,000 | \$2,295,000 | \$2,195,000 | 95.64\% |  |  |
|  | AVERAGE |  |  |  | 44 | \$871,685 | \$865,923 | \$850,769 | 98.26\% |  | 1.34 |
| "ACT/VE" LISTINGS IN MILLBURN  <br>   <br> Number of Units: 19 <br> Average List Price: $\$ 893,258$ <br> Average Days on Market: 57"UNDER CONTRACT" LISTINGS IN MILLBURN  <br>   <br> Number of Units: 15 <br> Average List Price: $\$ 665,893$ <br> Average Days on Market: 86 |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
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Millburn 2015 Year to Date Market Trends

|  | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Days on Market | 64 | 89 | 65 | 39 | 15 | 39 | 34 | 44 |  |  |  |  | 43 |
| List Price | \$550,250 | \$649,000 | \$609,500 | \$805,250 | \$824,400 | \$794,308 | \$708,438 | \$865,923 |  |  |  |  | \$759,008 |
| Sales Price | \$526,625 | \$635,000 | \$594,281 | \$822,313 | \$863,365 | \$793,000 | \$728,250 | \$850,769 |  |  |  |  | \$759,768 |
| Sales Price as a \% of List Price | 93.61\% | 97.84\% | 98.02\% | 102.26\% | 104.39\% | 100.13\% | 101.53\% | 98.26\% |  |  |  |  | 99.80\% |
| Sales Price to Assessed Value | 1.08 | 1.26 | 1.06 | 1.18 | 1.36 | 1.20 | 1.19 | 1.34 |  |  |  |  | 1.21 |
| \# Units Sold | 4 | 1 | 8 | 8 | 5 | 13 | 8 | 13 |  |  |  |  | 60 |
| Active Listings | 15 | 15 | 16 | 11 | 27 | 26 | 23 | 19 |  |  |  |  | 19 |
| Under Contracts | 11 | 18 | 17 | 22 | 19 | 19 | 21 | 15 |  |  |  |  | 18 |

Flashback! YTD 2014 vs YTD 2015

|  | 2014 | 2015 | \% Change |
| :---: | :---: | :---: | :---: |
| Days on Market | 37 | 43 | $16.32 \%$ |
| Sales Price | $\$ 738,277$ | $\$ 759,768$ | $2.91 \%$ |
| Sales Price as a <br> $\%$ of List Price | $100.35 \%$ | $99.80 \%$ | $-0.55 \%$ |


|  | 2014 | 2015 | \% Change |
| :--- | :---: | :---: | :---: |
| \# Units Sold | 72 | 60 | $-16.67 \%$ |
| Active Listings | 20 | 19 | $-5.00 \%$ |
| Under Contracts | 10 | 15 | $50.00 \%$ |

Millburn Yearly Market Trends



Millburn Yearly Market Trends


